

# Your partner in Europe









77

Benjamin Verlingue Chairman and CEO, Adelaide Group

Our long-standing commitment within the WBN network reflects our desire to act collectively in response to international challenges. This international community represents a model of cooperation between experts, built on trust, transparency, and excellence. This collective dynamic, which we grow at the European level, strengthens our ability to support our clients sustainably, thanks to a deep understanding of risks and local environments.

# Partnering with Verlingue

Verlingue is a specialist Risk Management, Insurance and Employee Benefits consultant, delivering exceptional service and expert guidance to clients across Europe and beyond.

We are a fourth-generation, family-owned business and are one of Europe's largest independent insurance brokerage firms.

With a strong international presence, we work in partnership with Worldwide Broker Network (WBN) brokers to provide high-quality solutions that will protect your clients' interests by analysing, anticipating and managing their risks, with the aim of sustainable performance.

This integrated, high-performance ecosystem supports both P&C and Employee Benefits, enabling Risk Managers and HR Directors to manage their international insurance programmes more efficiently.

Verlingue employs

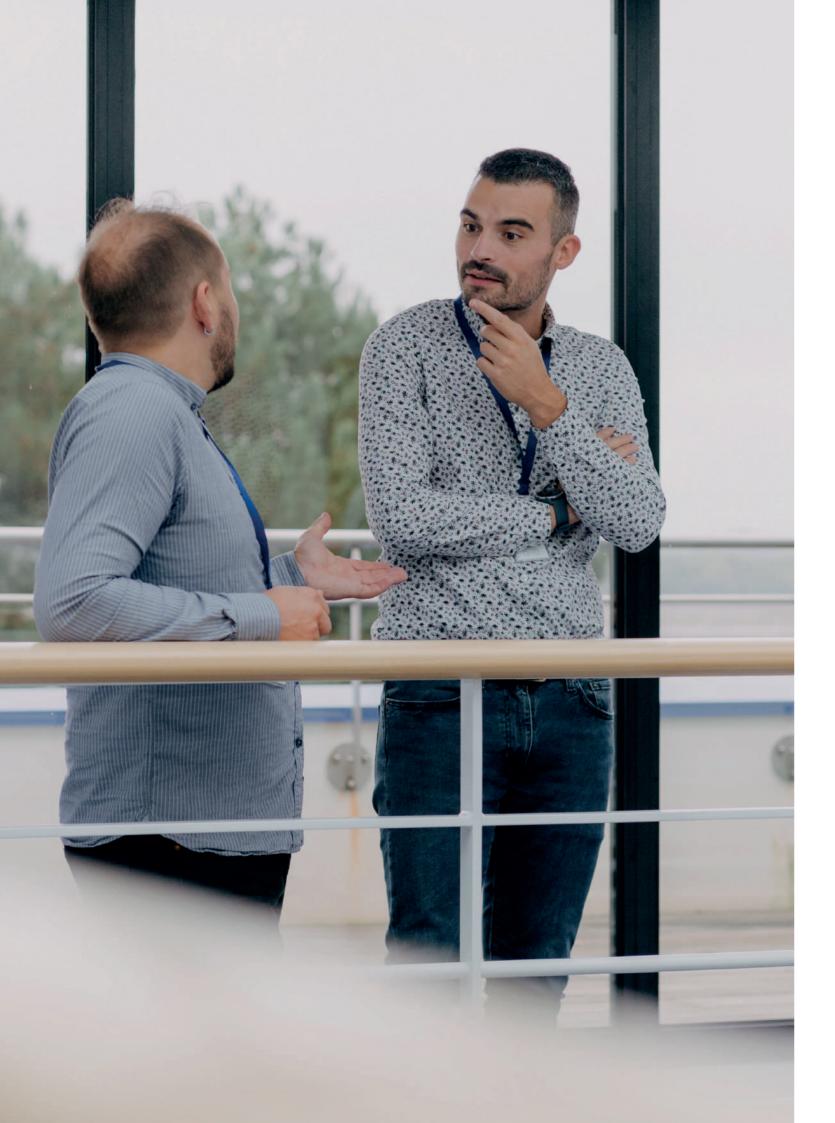
1.600

people across Europe

Verlingue places over

**3.2bn€** 

premiums annually



# (1) # (1) (1) By your side, wherever you are

Verlingue has an extensive geographical network, with offices across France, the UK, Switzerland, Portugal and Italy.

Our expert teams support businesses with their international expansion by offering tailor-made risk solutions adapted to each market.

By partnering with us, you gain access to our expertise and market insight, helping you deliver cohesive, compliant, and effective insurance solutions to your clients operating across multiple jurisdictions.



# Meet the Verlingue experts



# FRANCE

#### **→** Areas of expertise

- Healthcare
- Agri-food
- Transport / Logistics
- Construction
- · Life Science
- · Real Estate
- Wood Industry
- · Industrial Manufacturing

#### **→** Specific business lines

- · Risk Engineering & Loss Prevention
- Employee Benefits
- · Motor Fleet Insurance
- · Caution / Bonding
- Financial Lines
- · Decennial Liability Insurance
- Marine and transport



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# > UNITED KINGDOM

#### **○** Areas of expertise

- Agri-Food
- · Hospitality / Restaurant chains
- Fintech
- · Food Delivery & Franchise
- · Media & Film production
- Multinational
- Logistics companies
- · Life Sciences & BioTech
- Construction

#### **→** Specific business lines

- · Property & Casualty
- Motor
- Marine
- Financial Lines
- Cyber
- · Risk Engineering & Loss Prevention
- · Trade Credit

#### → Employee Benefits

- Workplace pension
- Group Private Medical
- · Group Life insurance
- Group income protection Mental and financial wellbeing
- · EB technology platform



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Verlingue's London Markets division has extensive expertise in providing solutions for large or complex risks where primary or follow-line capacity may not be available in local markets.

Our team has developed a robust network of relationships with insurers, reinsurers, and Lloyd's of London capacity providers, built over many years. We have earned an outstanding reputation for delivering high-quality service and innovative solutions to our broker partners.

By utilising the global expertise and market reach of the London markets insurance ecosystem, Verlingue is able to support multinational clients with both domestic and international cover placements.

#### Areas of expertise

- High value or complex property placements
- · Primary or follow line capacity
- · Reinsurance solutions
- Complex casualty risks requiring higher limits of indemnity
- · Global marine coverage
- · Delegated authority and scheme capacity

#### **⊖** Specific business lines

- Property
- General Liability
- Motor
- Contractors Liability
- Financial Lines Professional Indemnity, D&O and Cyber
- · Marine hull and cargo



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#### igorplus Areas of expertise

- · Non-Profit organisations
- · Pension Fund organisations
- Public Law institutions
- · Professional Sport Clubs
- · Hospital and retirement homes
- $\boldsymbol{\cdot}$  Hotel and restaurants
- Transport institutions
- · Enterprise Risk Management
- Multinational programmes
- · Risk Reports & Loss prevention
- Manufacturing Industry
- · Retail

#### Specific business lines

- · Property & Casualty
- Motor
- Marine
- Financial Lines
- Cyber
- · Risk Engineering & Loss Prevention
- · Trade Credit
- M&A
- · Employee Benefits



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### PORTUGAL

#### **→** Areas of expertise

- Agri-Food
- Healthcare
- Construction
- Aviation
- Marine
- · Retail
- Hospitality and tourism

#### → Specific business lines

- · Health & Life
- Property & Casualty
- Risk Engineering & Loss Prevention
- Motor
- Affinities
- · Trade Credit & Surety
- Financial Lines
- Private & SME
- Public Procurement
- · Cyber



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#### **→** Areas of expertise

- Agri-Food
- Multiutilities
- Financial Institutions
- Hospitality
- Public law institutions
- · Real Estate
- · Bond & Construction
- · International programs

#### **→** Specific business lines

- · Property & Casualty
- Motor
- Marine
- Financial Lines
- Cyber
- · Risk Engineering & Loss Prevention
- Trade Credit
- · Employee Benefits



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